



Education Hub Concepts, Targets, and Policy Implications: The Case of Hong Kong

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Background

- Many countries/regions aspire to become an education hub.
- Hong Kong Government suggested developing education into a "Pillar Industry".
- Internationalization in the tertiary education sector is considered important.
- What exactly constitute an education hub is not always clear.
- The determinants for a successful education hub are even less clear.

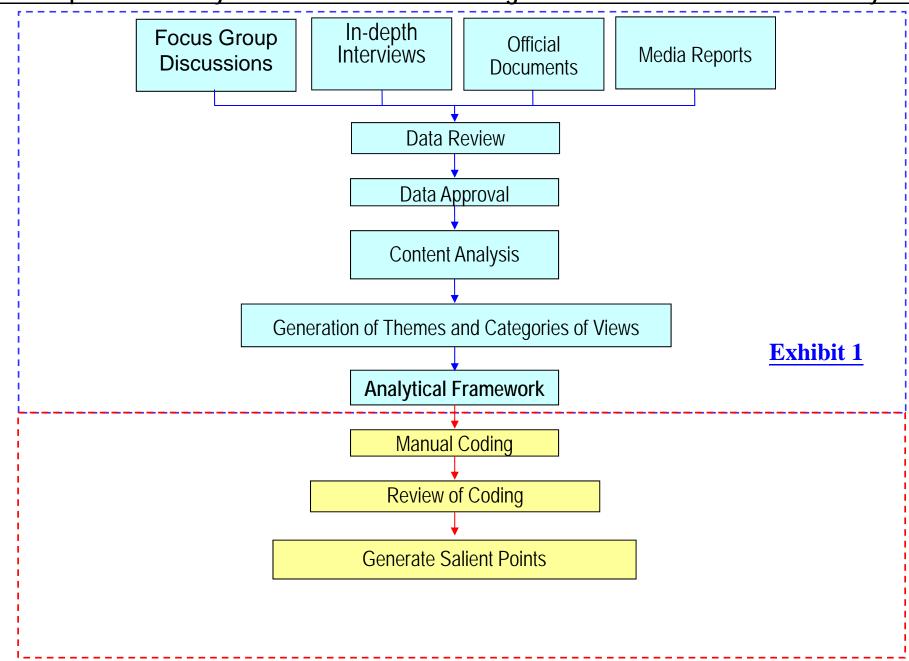
Research Questions

- What are the different modes of education services?
- Which particular mode(s), according to major stakeholders, should the region pursue?
- What factors are conducive to the development of a particular mode?
- What are the barriers?

Methodology

- A data-driven approach the Grounded Theory approach – key issues are derived from the collected data.
- Views of stakeholders/informants are collected.
- The generation of key issues is described below and illustrated in Exhibit 1.

Development of Analytical Framework and Coding Process for Qualitative Data Analysis



Informants

- Senior staff of self-financing institutions.
- Senior staff of public universities.
- Senior staff of other tertiary institutions e.g.
 Open U, Vocational Training Council.
- Senior staff of foreign universities with campus/programmes in Hong Kong.
- Academics of educational institutions of selected countries (e.g. Chinese Mainland, Thailand).
- Students from selected countries.
- Representations from the Education Bureau of Hong Kong Government.

Analytical Framework

Mode 1
Cross Border Supply

Mode 2

Education Hub

Mode 3

Foreign Participation
& Ownership of
Education Institutions

Choosing the Mode for Hong Kong

Books, learning packages & education technology

Online programmes

Franchising programmes

Ad's/Disad's

International students

Mainland Chinese

students

Ad's/Disad's

Setting up local campuses

Setting up joint ventures

Acquisition of local institutions

Ad's/Disad's

Enabling Practices	Barriers	Enabling Practices	Barriers	Enabling Practices	Barriers
Government policies/objectives		Government policies/objectives		Government policies/objectives	
Resources	Accreditation	Resources	Accreditation	Resources	Accreditation
Academic issues	Market issues	Academic issues	Market issues	Academic issues	Market issues
Tuition fee	Medium of instruction	Tuition fee	Medium of instruction	Tuition fee	Medium of instruction
Motivation to study	Policies of target country	Motivation to study	Policies of target country	Motivation to study	Policy of target country
Other Views		Other Views		Other Views	

Reasons

Conducive Factors to Development

Government
Policies/
Objectives

Measures by Providers

Other Conducive Factors

Targets

Short/ medium term targets

Longterm targets

Other Views

Results I

- Lack of a clear objective on the part of Government.
- Underpinning policies are not there.
- Funding model led institutions to focus too much on research.

Results II

Mode 2

Education Hub

- Of the modes, Mode 2, attracting large numbers of international students is most suitable for Hong Kong
- Top-notched Chinese Mainland students are attracted to HK, given its international environment.

Mode 2

Education Hub

- World-class universities with world-class professors.
- HK should emulate Boston in building world-class private universities.
- HK should emulate Singapore in building a genuine education hub.
- There is market for southeast Asian students who are attracted to HK.
- English as teaching medium.
- Close to Chinese Mainland.
- Academic freedom.
- Generous funding from Government.

Mode 2 Education Hub

Enabling Factors

- Increasing funding for postgraduate students, including those from abroad.
- Increase funding for self-financing institutions.
- Extend land supply to institutions, especially selffinancing ones.
- HK should act as springboard for Chinese mainland in an effective way.
- Strengthen PRC aids to southeast Asian countries so that latter could secure funding for their students to study in HK.

Mode 2 Education Hub

Stifling Factors

- No concrete education policy in step with demographic studies and immigration policy.
- Public universities are unlikely to grow due to the lack of additional funding to attract world-class academics and to build large campuses.
- Inadequate hostels.
- Not feasible to use taxpayers' money to support foreign students.

Mode 2 **Education Hub**

Stifling Factors

- Antiquated legislation for private institutions, e.g. NCR mechanisms and accreditation and validation under HKCAAVQ.
- Non-local quota is only 20 %.
- Most prefer going to US, Canada, UK and Australia.
- Not enough promotion abroad.
- Education hub deemed target rather than valuing it as outcome.

Results III

Mode 1

Cross-border supply of education products and services

- Not likely to develop in a major way.
- No incentives for academics to devote time and effort on such activities.
- Local demand is small.
- China does not recognize qualifications from outside on-line providers.
- Hong Kong universities' Chinese Mainland ventures have limited success.

Results IV

Mode 3

Foreign participation and ownership of education institutions

- Not likely to develop in a major way either.
- Rigid government policies e.g. cannot recruit mainland Chinese students.
- High fees.
- Many foreign universities doing franchising are not top-tier universities, and do not put in resources or effort.
- Singapore and Malaysia offer better terms.

Conclusions

- Despite having good universities and many conducive factors to be an education hub, Hong Kong is not well-equipped to progress this in a major way.
- Government needs to have clear objectives and policies to support this.





Questions